

Financial Condition of Idaho Agriculture, 2021

Henry's Fork April 12, 2022 Greg Alward and Garth Taylor



Idaho; Small Economy with Big Ag

Fifth largest ag state (Ag GDP as % state GDP) South Dakota, North Dakota, Nebraska, and Iowa

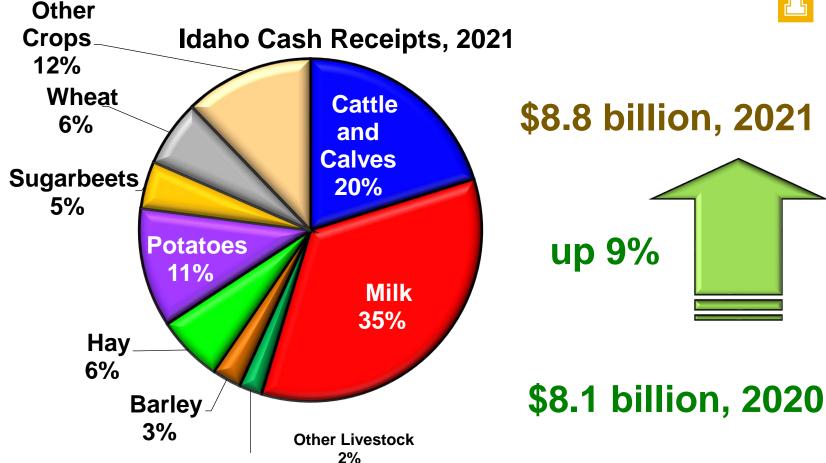
Idaho Ag Biz contribution Sales 17% (high tech mfg. 7%), Jobs 12%, GDP 12.5 %

Magic Valley Ag Biz contribution over 40% jobs Henry's Fork Ag Biz contribution 7.7% Agbiz

2.4% Ricks

2021 Record High with Backward and Forward Links





Source: University of Idaho



5 Record Highs

Crops \$3.8 B ↑4%

1st Potatoes: ↑9%

Barley: ↑3%

Wheat: ↑3%

1st Beets: ↑19%

1st Hay: ↑21%

Livestock \$5 B ↑6%

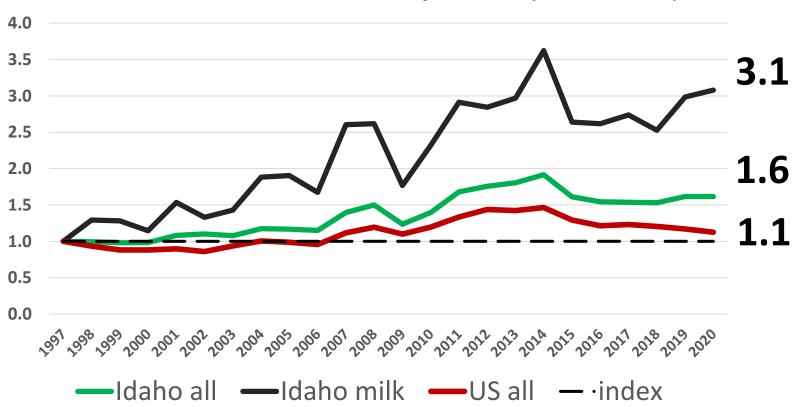
1st Cattle & Calves: ↑13%

2nd Milk: ↑3%

Idaho Outgrows US



Idaho vs US real cash receipts index (2020 dollars)

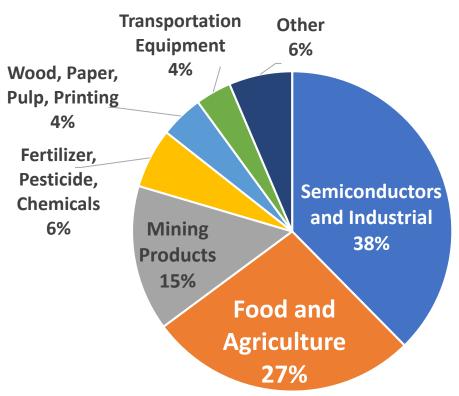


Source: USDA-ERS, University of Idaho

Record Idaho Ag Exports



2020 Idaho Exports by Industry

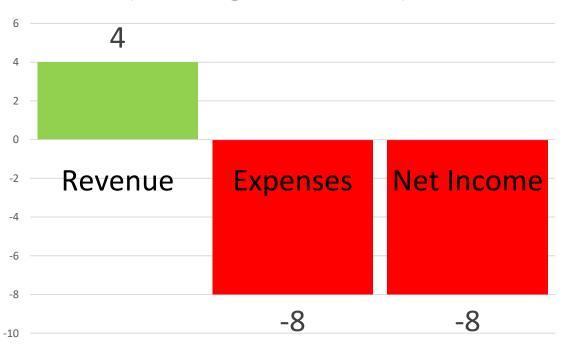


- 2020, Idaho's total export \$3.4 billion
- 2020 Ag exports \$930 million, record high
- Canada and Mexico half
- 2/3 dairy, potatoes, wheat, and beef

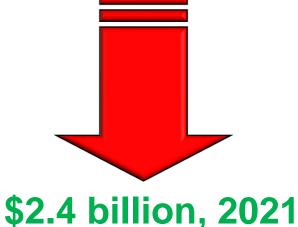
3rd Highest 2021 Net Farm Income, down 8%



Idaho Net Farm Income (% change from 2020)



\$2.6 billion, 2020

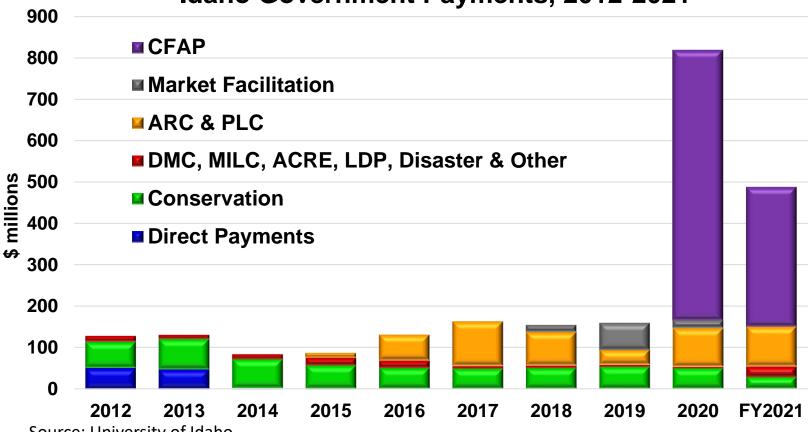


Source: University of Idaho

Govt Payments drop over 40%





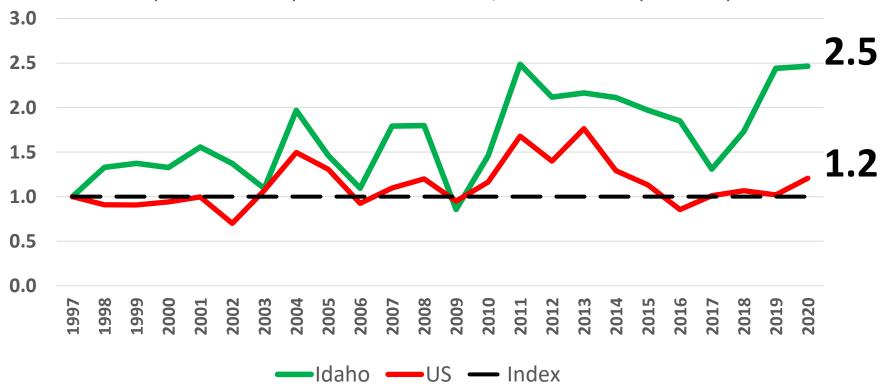


Source: University of Idaho

Idaho vs US Real Net Farm Income

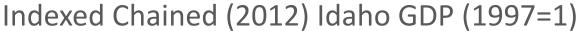


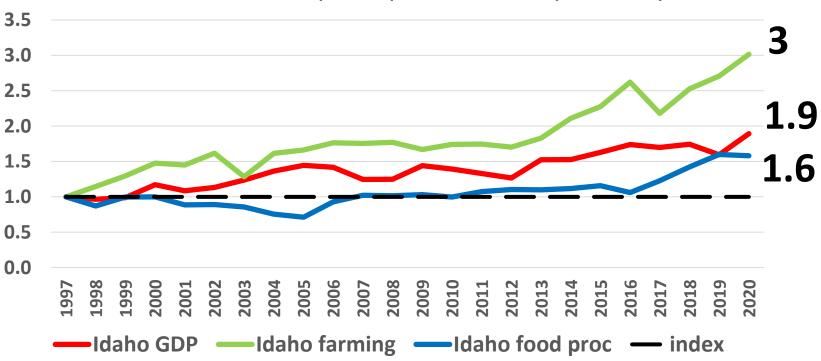
Real (2020 dollars) Net Farm Income, Idaho vs US (1997=1)



Idaho Farm GDP Grows 200%

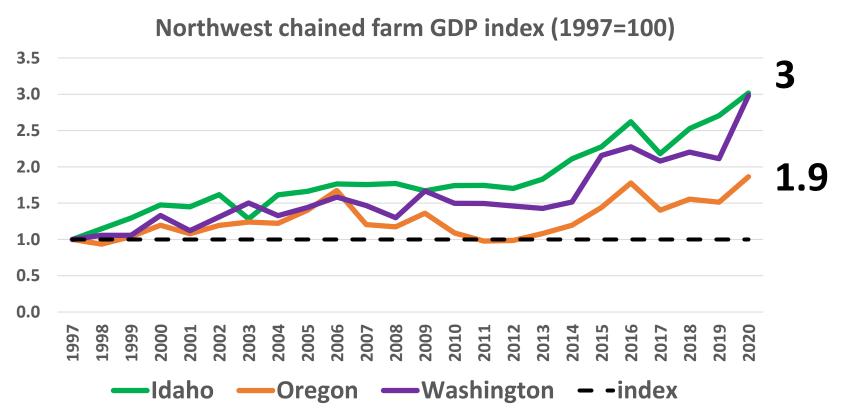






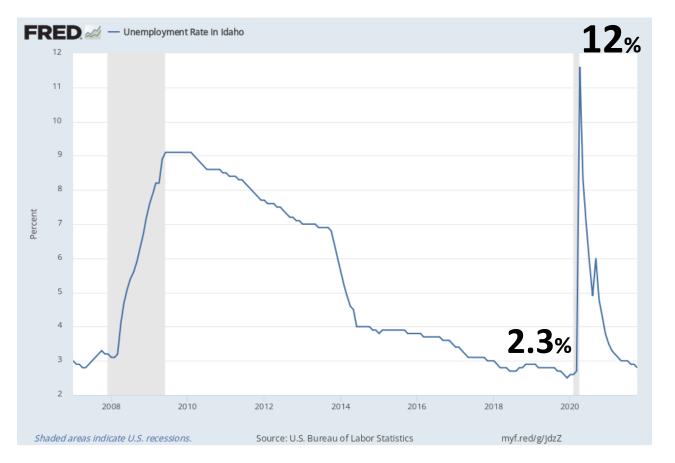


Idaho Leads Northwest GDP Growth



Idaho Unemployment: 2007 to 2021



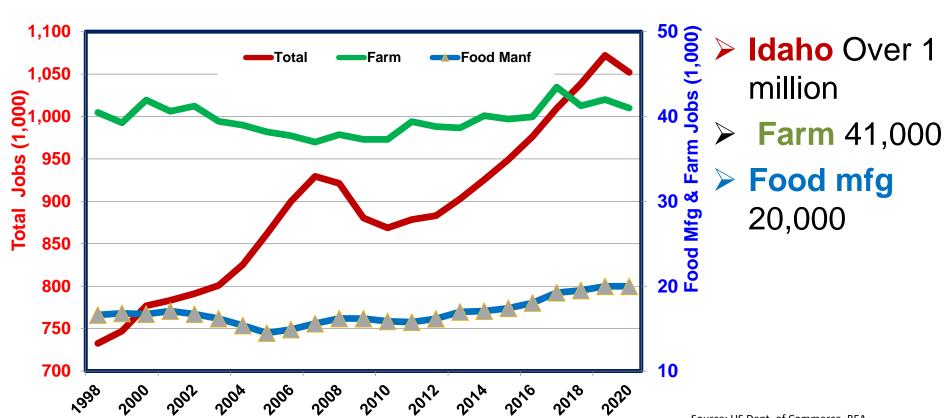


2.8%

Farming & Food Mfg = steady jobs



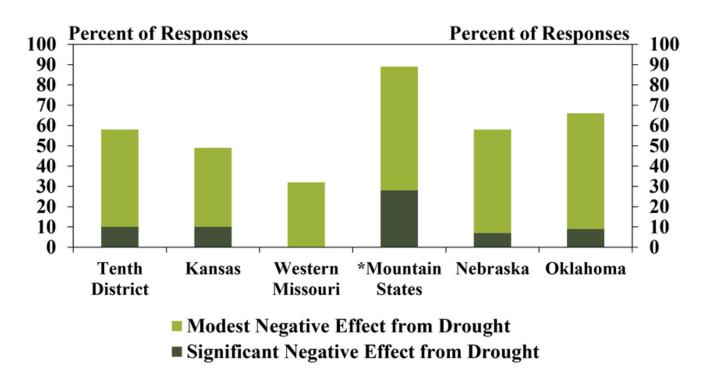
Full and Part Time Jobs 1998-2018



Source: US Dept. of Commerce, BEA



Chart 7: Impact of Drought on Financial Conditions of Farm Operations, Q3



Note: Respondents were asked to indicate what has been the impact of drought on financial conditions of farm operations in their lending area.

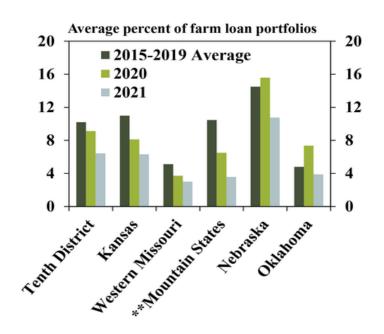
*Mountain States include Colorado, northern New Mexico and Wyoming, which are grouped because of limited survey responses from each state.

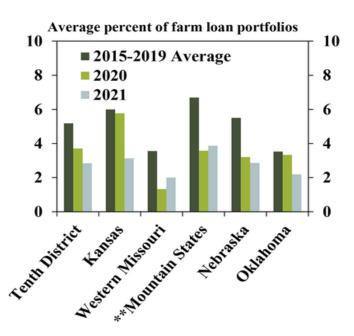
Chart 3: Problem Loan Rates, Q3



Watch List*

Classified List*





Note: Respondents were asked to indicate the percentage of their bank's farm loan portfolio currently on the 'Watch' and 'Classified' lists.

*For purposes of this article, a "Watch List" loan is interpreted as a qualifying credit but is being closely monitored for potential problems (deterioration in borrower financial conditions, management changes, etc.). A "Classified List" loan is a loan with a defined weakness (inadequate debt service, insolvent collateral position, etc.) that requires specific documentation and potential bank reserve adjustments.

^{**} Mountain States include Colorado, northern New Mexico and Wyoming, which are grouped because of limited survey responses from each state.

2022 OUTLOOK – VERY WORRIED



- Drought
- Inflation land rent, fertilizer, fuel, Roundup
- Leading indicators, Land and dairy herd
- Export strength
- 2022 USDA
 - NFI down 4.5% (after up 25%)
 - Cash receipts up 6.8%
 - Dairy net cash farm income up 50%
- KSU (NFI down 2/3 and 30% farms negative)
- Ukraine

Idaho 3rd Total & 2nd Irrigation Withdrawals

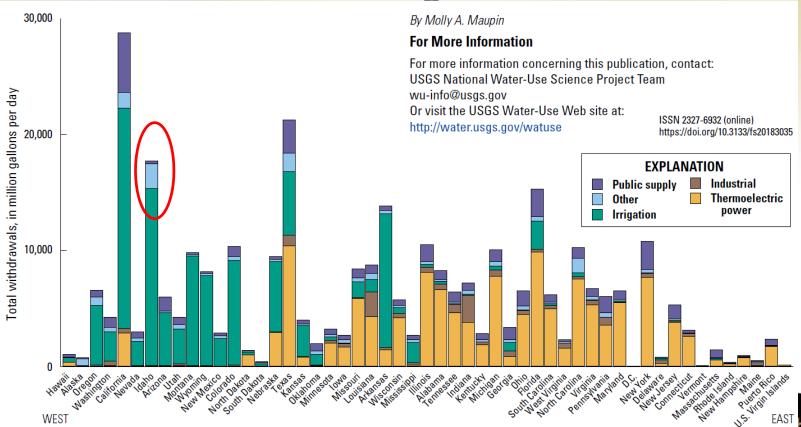
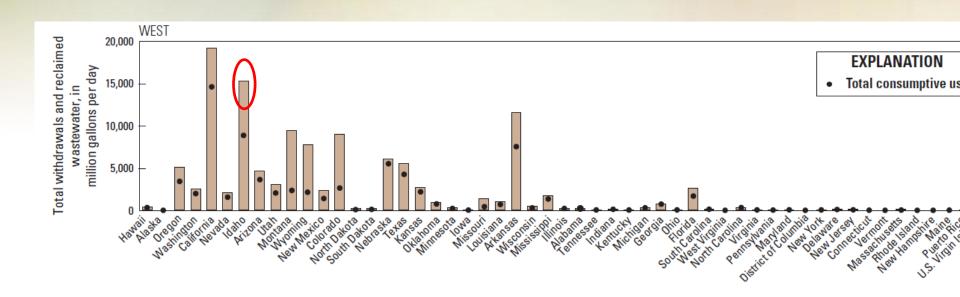


Figure 1. Withdrawals by category in 2015. States are arranged geographically from west to east. Units are in million gallons per day (Mgal/d); 1 billion gallon per day is equal to 1,000 Mgal/d.

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Idaho 2nd irrigation consumptive use

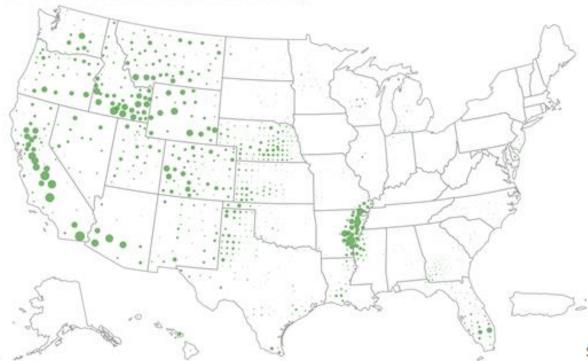


Idaho 5th Irrigated Acres

64 m acres irrigated 2015, 2 % increase over 2010

WATER WITHDRAWALS FOR IRRIGATION IN 2015

States in the West and the lower Mississippi River Basin lead the way

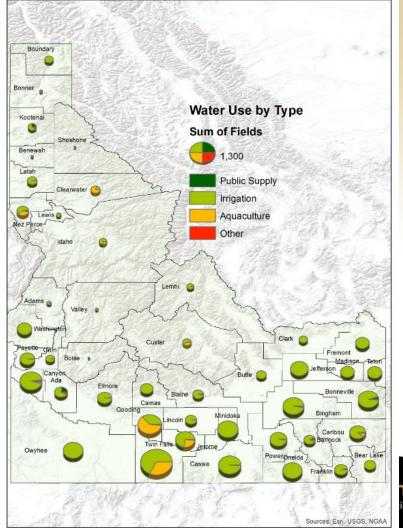


sity of Idaho

Source: Dieter et al. (2018) Estimated Use of Water in the United States in 2015. USGS Circular 1441.

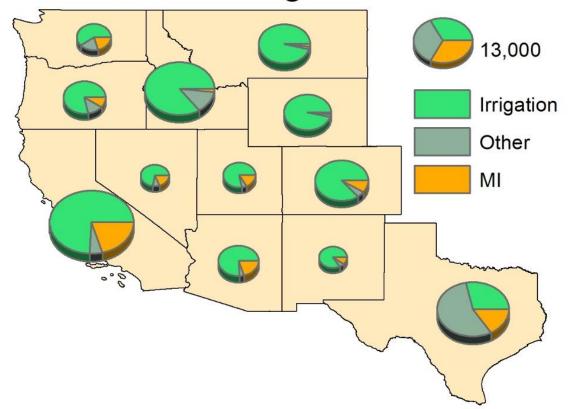
Idaho Withdrawals, 2015

- Ada only county with M&I
- Aquaculture: Gooding, Twin Falls, & Jerome
- Twin Falls largest



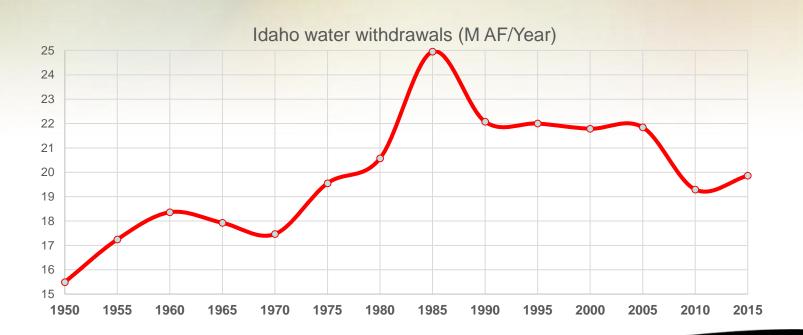


Water Use: Irrigation % of Total

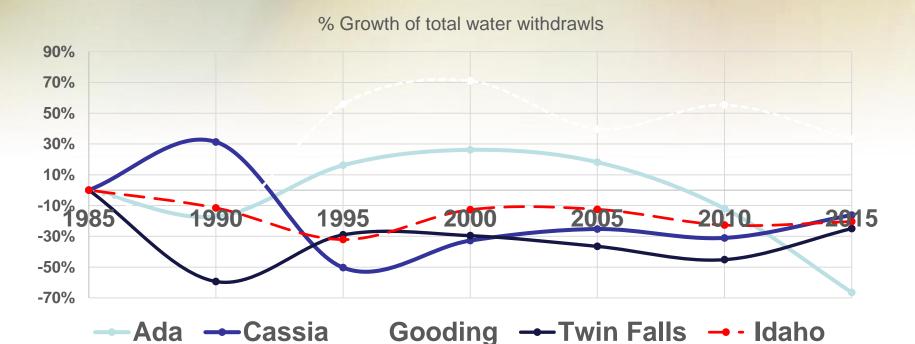


ID	86%
NM	84%
CA	74%
OR	78%
WA	59%
UT	78%
TX	29%
CO	87%
WY	97%
NV	72%
MT	96%
ΑZ	76%

Idaho total withdrawals peaked 1985 2015 at 1975 level



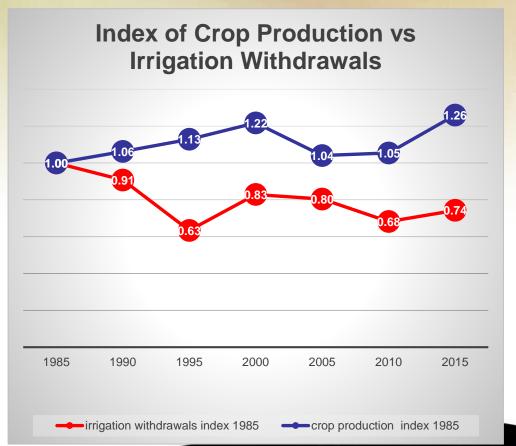
Total Withdrawals, Idaho & 4 Counties



CROP PRODUCTION DECOUPLED FROM WATER

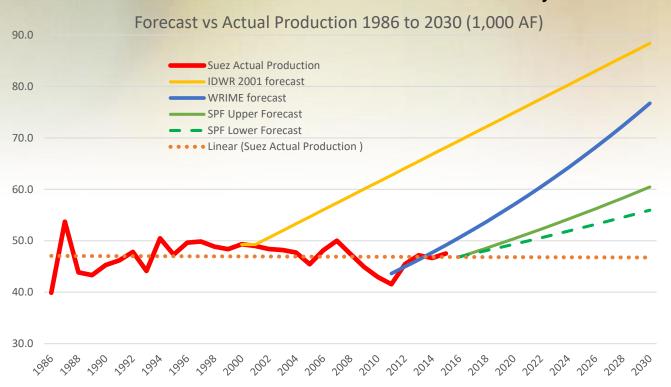
Crops increased 26%

Irrigation decreased 26%

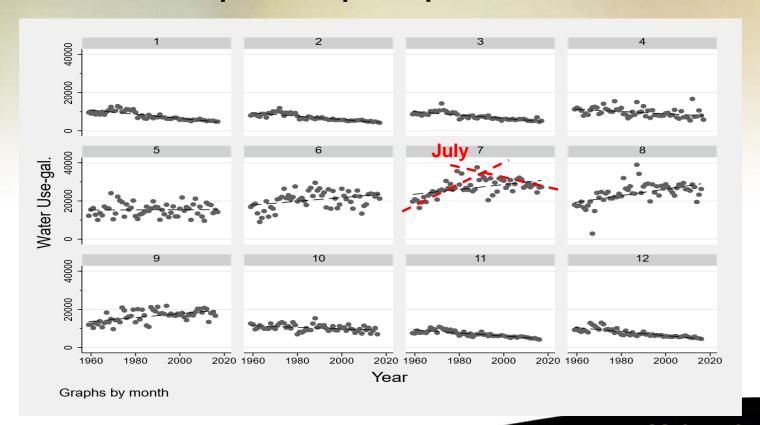




M&I Decoupled From Water Suez DCM&I water use has been level for 30 years



Idaho Falls per capita per month water use



Thanks for the Invitation